

**SIMPLIFIED COST COMPARISON
FOR A
DIRECT CONVERSION
FIGURE 3**

		A	B	C	D
IN-HOUSE PERFORMANCE		In-House	Commercial/ISSA Estimates		
			1st	2nd	3rd
1	Personnel		X		
2	Inflation Factor: NN%				
3	Material				
4	Overhead-G&A 12%				
5	Total				
CONTRACT OR ISSA PERFORMANCE					
6	Contract and ISSA Price	X			
7	Contract Administration				
8	Total Contract and/or ISSA				
9	Cost Comparison				
DECISION FACTORS (Circle One)					
10	Government Estimate Below Competitive Range	Keep In-House			
11	Government Estimate Above Competitive Range	Convert to Contract/ISSA			
12	Government Estimate Within Competitive Range	Management/Contracting Officer Decision			